

AIAC BWPA Event 2025 MILAN May 15



A.I.A.C. ASSOCIAZIONE ITALIANA AGENTI CELLULOSA



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ALTRI Sales	Anthony	Piller
ALTRI Sales	Sergio	Oliveira
ALTRI Sales	Ricardo	Ribeiro
Arauco	Alfonso	Valdés
Arauco	Zeger	van Soest
Arauco	Merel	Visser
Arauco	Alvaro	Zerene
Arctic Paper	Kent	Joas
Arctic Paper	Jacek	Los

Delegate

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CNG INC	Philip	Acquaviva
Burgo Group	Alessio	Adami
GESPA INDEVCO	Pierre	Akl
GESPA INDEVCO	Rania	Al Fakhry
AFRY	Tomi	Amberla
International Paper	Marco	Andreatta
Metsä Fibre	Mikko	Antsalu
Cenibra	Fernando	Arantes
UPM	Paulo	Arend
Macquarie	Zubier	Arfan
Sylvamo France	Julie	Argante
Cenibra	Luciana	Arruda
ASPA Pulp	Mikael	Arvidsson
UNIREP	Bahar	Atamer
UPM	Asli	Azgin

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AS Estonian Cell	Heinrich	Schuster
ASPA Pulp	Mikael	Arvidsson
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Bracell	Leo	Matos
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Burgo Group	Andrea	Bettin
Burgo Group	Alessio	Adami
Campostano	Andrea	Torello
Campostano	Nazzareno	Facciolo
Cartiera di Nebbiuno	Fabio	Donati
Cartiere Carrara	Federico	Meschi
Cartiere di Guarcino	Marco	Ceccarelli
Cartiere di Guarcino	Massimo	Giorgilli
Cartiere di Guarcino	Silvia	Cecchetti
Cartiere di Guarcino	Irene	Bracaglia
Casali Shipping Agency	Andrea	Serafinelli
Casali Shipping Agency	Andrea	Casali
CELCO	Christian	Chavassieu
CELLMARK	Massimo	Maurizi
CELLMARK	Filippo	Maurizi
CELLMARK	Remy	Heintz
CELLMARK	Neil	Gosbee
Cenibra	Jun	Yoshino

ALTRI Sales	Pierre	Bach
Favini	Chiara	Baggio
Heinzel Sales Italy	Federica	Bai
Mondi Group	Mariyan	Banchev
Fedrigoni	Leonardo	Barcellini
GESPA INDEVCO	Walid	Baroud
Cenibra	Mila	Batalha
Aktül Kagit	Zeynep	Begüm Çelenk
RYAM	Peter	Benjung
Mercer Pulp Sales	Uwe	Bentlage
SUZANO	Pascal	Bernard
Ekman	Nicole	Bernotat
Burgo Group	Andrea	Bettin
Fibret	Raffaello	Bocci
Bochenek	Paweł	Bochenek
SHP Harmanec	Peter	Bodnár
Fibre Excellence	Dario	Bolado
Fanfani	Marco	Bonsignori
Sha International	Johan	Boons
SUZANO	Ari	Borg
CMPC Pulp SA, Chile	Louise	Borgenstierna
Cartiere di Guarcino	Irene	Bracaglia
Industria Cartaria Tivoli	Davide	Brandi

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Cenibra	Adermo Oscar	Costa
Cenibra	Mila	Batalha
Cenibra	Luciana	Arruda
Cenibra	Fernando	Arantes
Cenibra	Leandro	Dalvi
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CILP	Massimiliano	Di Quirico
CILP	Isetto	Isabella
CMPC Pulp SA, Chile	Ludger	Spohr
CMPC Pulp SA, Chile	Borja	Pena-Rich
CMPC Pulp SA, Chile	Louise	Borgenstierna
CMPC Pulp SA, Chile	Romina	Diaz
CMPC Pulp SA, Chile	Maria	Dufay de Lavallaz
CNG INC	Serena	Pieraccioli
CNG INC	Warren	Pullen
CNG INC	Andrea	Cilotti
CNG INC	Silvia	Frediani
CNG INC	Philip	Acquaviva
CNG INC	Serkan	Gokcelik
CNG INC	Özmen	Yilmaz
CNG INC	Cezar	Thomé
Continental Cellulose	Thierry	Coets
Domtar Paper	Mike	Flasher

SUZANO	Andrea	Braueuer Zeschner
Alliancell	François	Brunetaud
Newpap	Mauro	Bruno
Newpap	Luca	Bruno
AIAC	Jean	Buffin
Weidmann	Christopher	Burtscher
Pulp Paper Limited	Alex	Busuioc
Fedrigoni	Olsi	Callekas
KLABIN	Marcelo	Cantinelli
Casali Shipping Agency	Andrea	Casali
Cartiere di Guarcino	Marco	Ceccarelli
Cartiere di Guarcino	Silvia	Cecchetti
SUZANO	Bernardo	Cerqueira Paranhos
CELCO	Christian	Chavassieu
Wilfried Heinzel AG	Muzafer	Cicek
CNG INC	Andrea	Cilotti
KLABIN	Caterina	Cirigliano
Continental Cellulose	Thierry	Coets
Franchi	Francesca	Colombi
Cenibra	Adermo Oscar	Costa
Verbrugge Zeeland Terminals	Antonio	Cristofanelli
Fedrigoni	Debora	Curto
Velvet Care	Rafal	Curylo

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Domtar Paper	Stewart	Whitfield
Drewsen	Bernd	Wittner
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Ekman	Nicole	Bernotat
Ekman	Volker	Simon
Ekman	Christophe	Gimblett
Eldorado	Reginaldo	Gomes
Eldorado	João Rodrigo	Novelli
Eldorado	Rodrigo Duarte	Salomone
Eldorado	Rodrigo	Libaber
ENCE Energia & Celulosa	Juan José	Lopez Ewert
EPIS	Anna Maija	Wessman
Essel Selüloz	Seyit Ali	Esen
Essity	Francesca	Mencarini
Essity	Simona	Grandi
Essity	Steve	Abdulla
Essity - France	Kientz	Emmanuelle
Essity Operations Neuss	Mario	Forte
Essity Private Label	Irina	Ivanova
ETEX Group	Sylvain	Villard
Europcell	Aleksander	Prey
Europcell	Alexander	Nürnberg
EUWID	Igor	Dugandzic

SAPPI	Maria Giulia	Dalla Farra
Cenibra	Leandro	Dalvi
WPC W.Pauly	Anna-Carin	Danielsson
Fornaroli Carta	Andrea	de Pascale
REIS	Sinan	Demir
LECTA	Kateryna	Derevianko
CILP	Massimiliano	Di Quirico
CMPC Pulp SA, Chile	Romina	Diaz
SANIPAK	Kaan	Dikmen
Kartonimex-Intercell	Jörg	Dittombee
Cartiera di Nebbiuno	Fabio	Donati
Heinzel Sales	Ludmila	Dragomirova-Leis
IGIC	Joey	Ducharme
CMPC Pulp SA, Chile	Maria	Dufay de Lavallaz
EUWID	Igor	Dugandzic
Fr. Meyer's Sohn	Fabian	Dulitz
Industria Cartaria Tivoli	Massimiliano	Durola
Favini	Eugenio	Eger
GA Paper International	Tarek	Elgammal
Essity - France	Kientz	Emmanuelle
Hawkins Wright	Daniel	Eriksson
SCA	Arvid	Eriksson
Perichem Trading	Sarp	Erkaya

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Fanfani	Marco	Bonsignori
Fanfani	Vincenzo	Fanfani
Favini	Eugenio	Eger
Favini	Chiara	Baggio
Fedrigoni	Debora	Curto
Fedrigoni	Luca	Pasetto
Fedrigoni	Leonardo	Barcellini
Fedrigoni	Olsi	Callekas
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Fibre Excellence	Colas	Lemoine
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Fornaroli Carta	Milos	Pachta
Fornaroli Carta	Andrea	de Pascale
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Fr. Meyer's Sohn UK	Tim	Gallop
Franchi	Francesca	Colombi

Essel Selüloz	Seyit Ali	Esen
Campostano	Nazzareno	Facciolo
Fanfani	Vincenzo	Fanfani
KLABIN	Rodrigo	Fernandes
SUZANO	Miguel	Finguerut
Domtar Paper	Mike	Flasher
Fornaroli Carta	Valentino	Fornaroli
Fibret	Lajos Eric	Forster
Essity Operations Neuss	Mario	Forte
GA Paper Italia	Gianmarco	Fratoni
CNG INC	Silvia	Frediani
Heinzelpöls	Heribert	Fuchs
Fr. Meyer's Sohn UK	Tim	Gallop
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Ekman	Christophe	Gimblett
Cartiere di Guarcino	Massimo	Giorgilli
SOFIDEL	Alberto	Giovannelli
Giuliani	Paolo	Giuliani
CNG INC	Serkan	Gokcelik

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GA Paper Italia	Gianmarco	Fratoni
GA Paper Turkey	Onur	Pervanlar
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GESPA INDEVCO	Joseph	Noujeim
GESPA INDEVCO	Walid	Baroud
GESPA INDEVCO	Rania	Al Fakhry
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GloCell	Juhani	Lehtonen
Goricane	Andraz	Stegu
Hawkins Wright	Oliver	Lansdell
Hawkins Wright	Tom	Wright
Hawkins Wright	Daniel	Eriksson
Hayat Kimya	Ugurcan	Ozkaya
Heinzel Sales	Ludmila	Dragomirova-Leis
Heinzel Sales Italy	Pisana	Meloni
Heinzel Sales Italy	Federica	Bai
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Heinzel Sales Italy	Claudia	Pastore
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Heinzelpöls	Heribert	Fuchs
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Eldorado	Reginaldo	Gomes
SAPPI	Ilario	Gorghetto
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CELLMARK	Neil	Gosbee
Essity	Simona	Grandi
Komotini Paper Mill	Paras	Gravouniotis
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Kartonimex-Intercell	Helmut	Hafemann
TTOBMA	Fraser	Hart
CELLMARK	Remy	Heintz
Wilfried Heinzl AG	Sebastian	Heinzel
SCA	Marcus	Hellberg
Alexander Global Logistics	Carsten	Hellmers
The Navigator Company	João	Henriques
Miquel y Costas & Miquel	Antonio	Hita
Papirnica Vevče	Dane	Hlačer
CILP	Isetto	Isabella
Essity Private Label	Irina	Ivanova
WPC W.Pauly	Anna	Jacobsson
Arctic Paper	Kent	Joas
Ekman	Benny	Johansson
SCA Logistics	Thomas	Jürs
Heinzelpöls	Kathrin	Kargl-Köck

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Industria Cartaria Tivoli	Davide	Brandi
Industria Cartaria Tivoli	Massimiliano	Durola
International Paper	Marco	Andreatta
International Paper	Voytek	Sylwestrowicz
International Paper	Kyle	Smith
International Paper	Mattia	Revelli
Italiana Fibre	Paolo	Stabellini
James Cropper	Patrick	Willink
James Cropper	Rob	Tilsley
Kanzan Spezialpapiere GmbH	Ute	Gierden
Kartonimex-Intercell	Marina	Wehres
Kartonimex-Intercell	Helmut	Hafemann
Kartonimex-Intercell	Jörg	Dittombee
KLABIN	Marcelo	Cantinelli
KLABIN	Rodrigo	Fernandes
KLABIN	Cintia	Sue
KLABIN	Caterina	Cirigliano
Klingenberg	Erik	Klingenberg
Klingenberg	Fiorenzo	Paturzo
Koehler Paper	Klaus	Krieg
Komotini Paper Mill	Paras	Gravouniotis
KRPA Paper	Jakub	Lánský
KRPA Paper	Tomáš	Novák

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WARAQ	Atul	Kaul
SAPPI	Sandro	Kimpinde Manga
UNIREP	Emir	Kisagun
Klingenberg	Erik	Klingenberg
MARUBENI	Imai	Kosuke-Shagem
Koehler Paper	Klaus	Krieg
Vimpex Handels	Tarek	Kuzbari
UTIPULP	Paul-Antoine	Lacour
Metsä Fibre	Mikael	Lagerblom
Hawkins Wright	Oliver	Lansdell
KRPA Paper	Jakub	Lánský
SODRA	Annica	Larsson Ahlstedt
CEPI	Ulrich	Leberle
GloCell	Juhani	Lehtonen
Fibre Excellence	Colas	Lemoine
Eldorado	Rodrigo	Libaber
ENCE Energia & Celulosa	Juan José	Lopez Ewert
Arctic Paper	Jacek	Los
Pulp Paper Limited	Michael	Lukin
Nordcell	Stefan	Lundman
Metsä Fibre	Antti	Maltsin
Weidmann	Doroteja	Mandaric

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LUCART	Lorenzo	Pasquini
LUCART	Marika	Mucciolo
Macquarie	Zubier	Arfan
MarterNeri-FHP Group	Giorgio	Neri
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Mercer Pulp Sales	Carolin	Geißler
Metsä Fibre	Mikael	Lagerblom
Metsä Fibre	Mikko	Antsalu
Metsä Fibre	Antti	Maltsin
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Mondi Group	Mariyan	Banchev
Moorgate-Capital	Nick	Mockett
Newpap	Mauro	Bruno
Newpap	Luca	Bruno
Nordcell	Andreas	Mård
Nordcell	Stefan	Lundman

Heinzel Sales Italy	Cristina	Mannurita
Nordcell	Andreas	Mård
The Navigator Company	Luís	Marques
SOFIDEL	Luciano	Masiero
Fibret	Ottavio	Matino Cerrato
Bracell	Leo	Matos
CELLMARK	Massimo	Maurizi
CELLMARK	Filippo	Maurizi
SUZANO	Rafael Alexander	Meireles Nelzow
Heinzel Sales Italy	Pisana	Meloni
Essity	Francesca	Mencarini
Cartiere Carrara	Federico	Meschi
SWM International	Grégory	Mézière
Metsä Fibre	Luzia	Michel
Norecom	Farhat	Moalla
Moorgate-Capital	Nick	Mockett
Papeteries de Clairefontaine	Stephane	Mozdyniewicz
LUCART	Marika	Mucciolo
REIS	Ismet	Mustecaplioglu
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GESPA INDEVCO	Joseph	Noujeim
KRPA Paper	Tomáš	Novák
Eldorado	João Rodrigo	Novelli

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Ontex Global	Marina	Toma
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Papirnica Vevče	Dane	Hlačer
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Pro-Gestspa	Alessandra	Zago
Pro-Gestspa	Alessio	Schiavon
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Pulp Paper Limited	Michael	Lukin
Pulp Purchasing Group	Mustapha	Zaoug
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REIS	Sinan	Demir
RENOVA	João	Gorjão Clara
ROTTNEROS	Kasper	Skuthälla
ROTTNEROS	Erik	Gillberg
RYAM	Peter	Benjung
SANIPAK	Kaan	Dikmen
SANIPAK	Ahmet	Ünal
SAPPI	Ilario	Gorghetto
SAPPI	Maria Giulia	Dalla Farra

Europcell	Alexander	Nürnberg
Brigl & Bergmeister	Peter	Offner
ALTRI Sales	Sergio	Oliveira
Vision Hunters	Iris	Ollila
Hayat Kimya	Ugurcan	Ozkaya
Fornaroli Carta	Milos	Pachta
Fedrigoni	Luca	Pasetto
LUCART	Lorenzo	Pasquini
Heinzel Sales Italy	Claudia	Pastore
North Sea Port	Marcel	Pater
Klingenberg	Fiorenzo	Paturzo
WPC W.Pauly	Walter	Pauly
CMPC Pulp SA, Chile	Borja	Pena-Rich
GA Paper Turkey	Onur	Pervanlar
SUZANO	Nikolay	Petkov
NOSIX	Andrea	Piazzolla
CNG INC	Serena	Pieraccioli
ALTRI Sales	Anthony	Piller
Europcell	Aleksander	Prey
CNG INC	Warren	Pullen
UPM	Antti	Pykäläinen
MM Board & Paper	Sanjin	Radunovic
Sylvamo France	Florent	Raybaud

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SAPPI	Sandro	Kimpinde Manga
SAPPI	Alexandre	Vignon
SCA	Marcus	Hellberg
SCA	Arvid	Eriksson
SCA	Stefan	Sjöström
SCA Logistics	Thomas	Jürs
Sha International	Johan	Boons
Sha International	Rong	Sha
SHP Harmanec	Peter	Bodnár
SODRA	Annica	Larsson Ahlstedt
SOFIDEL	Alberto	Giovannelli
SOFIDEL	Luciano	Masiero
SUZANO	Ari	Borg
SUZANO	Nikolay	Petkov
SUZANO	Miguel	Finguerut
SUZANO	Andrea	Braueuer Zeschner
SUZANO	Bernardo	Cerqueira Paranhos
SUZANO	Pascal	Bernard
SUZANO	Rafael Alexander	Meireles Nelzow
SWM International	Grégory	Mézière
Sylvamo France	Florent	Raybaud
Sylvamo France	Julie	Argante
The Navigator Company	João	Henriques

International Paper	Mattia	Revelli
ALTRI Sales	Ricardo	Ribeiro
Metsä Fibre	Laura	Rotatori
Velvet Care	Mariusz	Rupik
Eldorado	Rodrigo Duarte	Salomone
Pro-Gestspa	Alessio	Schiavon
WEPA	Christoph	Schlinkmann
AS Estonian Cell	Heinrich	Schuster
Casali Shipping Agency	Andrea	Serafinelli
WEPA Italia	Massimo	Serafini
UPM	Paolo	Sergi
Sha International	Rong	Sha
Ekman	Volker	Simon
Metsä Group	Kim	Sjöholm
SCA	Stefan	Sjöström
ROTTNEROS	Kasper	Skuthälla
International Paper	Kyle	Smith
AFRY	Saara	Söderberg
CMPC Pulp SA, Chile	Ludger	Spohr
Italiana Fibre	Paolo	Stabellini
Fibret	Cristina	Stefani
Goricane	Andraz	Stegu
KLABIN	Cintia	Sue

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The Navigator Company	Luís	Marques
The Navigator Company	Lígia	Guerreiro
TTOBMA	Fraser	Hart
UNIREP	Bahar	Atamer
UNIREP	Emir	Kisagun
UPM	Antti	Pykäläinen
UPM	Paulo	Arend
UPM	Paolo	Sergi
UPM	Asli	Azgin
UTIPULP	Paul-Antoine	Lacour
Velvet Care	Anna	Zach
Velvet Care	Mariusz	Rupik
Velvet Care	Rafal	Curylo
Verbrugge Zeeland Terminals	Martin	Verbrugge
Verbrugge Zeeland Terminals	Sander	Teuns
Verbrugge Zeeland Terminals	Antonio	Cristofanelli
Vimpex Handels	Tarek	Kuzbari
Vision Hunters	Iris	Ollila
Vision Hunters	Markku	Tynkkyenen
Waggeryd Cell	Henrik	Karlsson
WARAQ	Atul	Kaul
Weidmann	Doroteja	Mandarin
Weidmann	Christopher	Burtscher

International Paper	Voytek	Sylwestrowicz
Verbrugge Zeeland Terminals	Sander	Teuns
CNG INC	Cezar	Thomé
James Cropper	Rob	Tilsley
Ontex Global	Marina	Toma
Campostano	Andrea	Torello
Vision Hunters	Markku	Tynkkyenen
SANIPAK	Ahmet	Ünal
Arauco	Alfonso	Valdés
Arauco	Zeger	van Soest
Heinzel Sales Italy	Carlo	Varini
Verbrugge Zeeland Terminals	Martin	Verbrugge
SAPPI	Alexandre	Vignon
ETEX Group	Sylvain	Villard
Arauco	Merel	Visser
Kartonimex-Intercell	Marina	Wehres
Felix Schoeller	Martin	Werner
EPIS	Anna Maija	Wessman
Domtar Paper	Stewart	Whitfield
James Cropper	Patrick	Willink
Drewsen	Bernd	Wittner
Hawkins Wright	Tom	Wright
CNG INC	Özmen	Yilmaz

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WEPA	Christoph	Schlinkmann
WEPA Italia	Massimo	Serafini
Wilfried Heinzel AG	Sebastian	Heinzel
Wilfried Heinzel AG	Muzafer	Cicek
WPC W.Pauly	Walter	Pauly
WPC W.Pauly	Anna	Jacobsson
WPC W.Pauly	Anna-Carin	Danielsson

Cenibra	Jun	Yoshino
Velvet Care	Anna	Zach
Pro-Gestspa	Francesco	Zago
Pro-Gestspa	Alessandra	Zago
Pulp Purchasing Group	Mustapha	Zaoug
Arauco	Alvaro	Zerene
Fibre Excellence	Davide	Zoff

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